

STATE OF HAWAII
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
INFORMATION AND COMMUNICATION SERVICES DIVISION

HONOLULU, HAWAII

May 21, 2013

ADDENDUM A

TO

REQUEST FOR PROPOSALS
NO. RFP-13-005

TO

FURNISH, DELIVER, INSTALL, CONFIGURE, MIGRATE, AND PROVIDE
MAINTENANCE FOR A VIRTUAL TAPE SYSTEM CONNECTED TO AN IBM
MAINFRAME FOR THE STATE OF HAWAII

The following additional information modifies RFP-13-005 and should be considered when proposals are submitted:

RFP Section 2.19.3 Anticipate Configuration, is replaced as follows:

This paragraph:

2.19.3 Anticipated Configuration

The configuration proposed should address the following components:

- (2) P770 16 core 8 active 3.3 GHz 256GB (2 frames)
- (2) 146GB 15K & (18) 300GB 15K DDM
- (1) Integrated Multifunction card
- (12) 2 port 8GB HBA
- (1) 4 port 10/100/1000
- (2) 10GB Ethernet SR
- (1) IO Drawer with SFF Disk bays
- (2) 720 NIM Server (rack mounted)
- (2) HMC & Monitor
- (2) TS7620 Appliance / 18TB Capacity / Replication Support

Is replaced in its entirety by:

2.19.3 Anticipated Configuration

The configuration proposed should address the following components 2
Frame, each with the following components:

Frame 1:

- (1) P770 16 Core 8 active 3.3 GHz 256GB
- (2) 146GB 15K & (18) 300GB 15K DDM
- (1) Integrated Multifunction Card
- (12) 2 port 8GB HBA

- (1) 4 port 10/100/1000
- (2) 10GB Ethernet SR
- (1) IO Drawer with SFF Disk bays
- (1) 720 NIM Server (rack mounted)
- (1) HMC & Monitor
- (1) TS7620 Appliance / 18TB Capacity/Replication Support

Frame 2:

- (1) P770 16 Core 8 active 3.3 GHz 256GB
- (2) 146GB 15K & (18) 300GB 15K DDM
- (1) Integrated Multifunction Card
- (12) 2 port 8GB HBA
- (1) 4 port 10/100/1000
- (2) 10 GB Ethernet SR
- (1) I/O Drawer with SFF Disk bays
- (1) 720 NIM Server (rack mounted)
- (1) HMC & Monitor
- (1) TS7620 Appliance / 18TB Capacity/Replication Support

RFP Section 3.3 Proposal Format, 6. Costs, a. Proposal Cost Worksheet, i. Part 1, last paragraph on page 40, is modified by deleting:

This paragraph is deleted:
Assigned 400 points, item 6, Cost.

RFP Section 4.4.2 Phase 2 – Evaluation of Proposal, first paragraph on page 45, is replaced as follows:

This paragraph:
Assigned 400 points

Is replaced in its entirety by:
Assigned 395 points.

RFP Appendix B - Proposal Cost Worksheet, is replaced in its entirety by Attachment 1 to this Addendum.

RFP Appendix H – Itemized List For Offerors Point Response, paragraph 2.10, Training, is replaced as follows:

This paragraph:
2.10 Training
The Offeror shall state their acceptance of the requirements detailed in this RFP section or provide information on the conditions of their acceptance or exception to this requirement, in the Proposal Section VIII.

Is replaced in its entirety by:

2.10 Maintenance

The Offeror shall state their acceptance of the requirements detailed in this RFP section or provide information on the conditions of their acceptance or exception to this requirement, in the Proposal Section VIII.

RFP Appendix H – Itemized List For Offerors Point Response, paragraph 2.20, Work Order Estimate, is deleted in its entirety:

This paragraph is deleted:

2.20 Work Order Estimate

The Offeror shall state their acceptance of the requirements detailed in this RFP section or provide information on the conditions of their acceptance. If the Offeror takes exception to this requirement, it should be stated as “Exception taken” and include the exception in the Proposal Section VIII.

Questions

- 1) Are you open to an alternative solution running Linux Software on x86 architecture?

Answer: The State is open to Linux Software on x86 architecture. However, the RFP does specify AIX, an IBM Unix variant, and the suggested alternative would constitute a major change to the RFP specs and would require the procurement action to be withdrawn, scope of work restructured, reviewed and approved, and reissued. As the State is trying to migrate to supported software and hardware levels; and meet tight funding deadlines the alternative would incur a time delay that would jeopardize current operations at this time.

- 2) Where is the second site (where the 2nd server and tape library would be located)? Assume both in same data center but would like to clarify in case there are plans for a different physical location. And if so, would need to know distance and other variables, i.e. network connection, etc.

Answer: There is no second site at present. Both servers will be in the ICSD Data Center. No site selection has been confirmed so both distance and network connection considerations do not bear at this time.

- 3) Page 28- anticipated configuration lists 2 frames. Does this mean 2 CECS?

Answer: Yes.

- 4) Page 30 sec 2.19.7- “destruction of data must be certified in writing by contractor/manufacturer”. Does SOH ICSD require a formal certification of destruction or just a written statement from the respondent that data has been destroyed. This service can vary greatly- would software overwrite be acceptable or need actual disk shredding or a mixture of both?

Answer: This requirement requires certification that the data has been destroyed. The State will accept an electronic wipe that the Contractor certifies meets Department of Defense or National Institute of Standards and Technology standards.

- 5) Point Response 2.20, “work order estimate”. We are unable to find the description of this is the RFP; 2.20 references cables and connectors.

Answer: The requirement will be deleted by way of an Addendum to this RFP.

- 6) Point Response 2.10 listed as “training” appears to be incorrectly labeled. Believe this should be a question regarding maintenance.

Answer: Point Response for 2.10 will be corrected to “Maintenance”.

- 7) Appendix F – page 58- Proposal cost work sheet evaluation form-is this something we need to fill out? And if so, we have several technical staff as part of our team in addition to the lead. Do we add up the years of experience of other consultants (i.e. 10 years X 5 staff = 50 years total staff experience)

Answer: Appendix F must be completed. Yes, Offerors should add up the years of experience for all staff. Resumes should be included as required and specified in RFP Section 3.

- 8) Is the replacement of the current 3494 tape library assumed to be the TS7620 virtual tape deduplication appliance as per the anticipated configuration on pg. 28? Or would that state like to see a recommended current physical tape replacement for the 3494?

Answer: The Proposal Cost Worksheet will be changed to remove references to the replacement of the 3494 as an option. Only the TS7620 should be proposed as part of the anticipated configuration. Do not propose or include in your proposal the optional 3494 replacement.

- 9) Related to above question, the anticipated configurations lists (2) TS7620 appliance, however, on cost worksheet pg. 52, tape library replacement is listed as an optional item. Is this to assume you want costs listed for of quantity 2 tape library to be listed in worksheet vs. 1

Answer: The anticipated configuration should be proposed in total. Specific to this question, two TS7620 appliances, as listed in the anticipated configuration, should be proposed. An Addendum will be issued to remove both the Optional Items and Items for Proposal Evaluation, a.

- 10) We assume this is the case, but would you please confirm that you require server racks, HMC, monitor and PDU (and if so standard or intelligent?) for the new proposed equipment.

Answer: Yes.

- 11) For your integration multi function adapter, do you require copper or fiber connection?

Answer: Fiber connection.

- 12) For the anticipated configuration, a 18TB capacity TS7620 appliance is no longer an option. Available configurations are 6, 12, 23 or 35 TB. As such, the closest capacity to what you are anticipating is 23TB, would that be acceptable? I should point out that you can expand this to 35TB in the future if needed.

Answer: 23TB is acceptable provided the total price does not exceed out budgeted allotment. Tax included.



State Comptroller

5/21/13

Date

ATTACHMENT 1

APPENDIX B – Proposal Cost Worksheet

**Proposal Cost Worksheet
For RFP 13-005
5 Year Lease**

The Proposal Cost Worksheet consists of three parts. The first part provides the State with an overview of the costs associated with the Offeror’s proposal. The second part provides the State with information necessary to evaluate the Offeror’s proposal. The third part provides the State with information on the knowledge, skills and abilities of the Offeror staff. All parts provide the State with a consistent format from which to evaluate proposals submitted.

Part 1.

Lease Costs

First Year’s Monthly Lease Cost – Number of Months _____

Monthly Lease Cost for the TSM Replacement System _____

Annual Cost of the Lease (Monthly Lease Cost X 12) _____

Monthly Lease Cost Components

a. Monthly lease cost component for software _____

b. Monthly lease cost component for hardware,
hardware maintenance and services _____

Items for Proposal Evaluation

a. Monthly Lease Cost for the TSM Replacement System _____

b. Total Evaluation Proposal Cost Only _____

Proposal Cost Worksheet – page 3

Part 2. Experiences (Knowledge, Skills and Abilities)

| | Attestations of Staff Experiences (Knowledge, Skills and Abilities) | Attachment Yes/No |
|----|--|----------------------|
| 1 | Hardware: For each staff assigned, identify each hardware, the model number, the number of pieces, the number of years (in decimal, e.g. one half year as .5), scope (departmental, island wide, county wide, statewide or national). | |
| 2 | AIX: For each staff assigned, identify each AIX version/release; the version/release number, number of instances; the number of years (in decimal, e.g., one half year as .5); and scope (departmental, island wide, county wide, statewide or national). | |
| 3 | NIM Server: For each staff assigned, identify for each NIM server, the AIX version/release, the number of servers, and the number of years (in decimal, e.g., one half year as .5). | |
| 4 | VIO Server: For each staff assigned, identify for each VIO Server, the version/release, the number of servers, and the number of years (in decimal, e.g., one half year as .5). Place a “yes” in the box to the right to signify that the table is attached. | |
| 5 | SDDPCM: For each staff assigned, identify for each SDDPCM the version/release, the number of LPARS associated, the number of VIO servers associated, and the number of years (in decimal, e.g., one half year as .5) | |
| 6 | HMC: For each staff assigned, identify for each HMC software version/release, the number of servers, the number of LPARS, the dates (from and to) delineating experience(s) and the number of years (in decimal, e.g., one half year as .5). | |
| 7 | Virtual SCSI environment: For each staff assigned, provide the number of years Offeror has experience with the virtual SCSI environment and the dates (from and to) delineating experience(s). | |
| 8 | Virtual Ethernet environment: For each staff assigned, provide the number of years Offeror has experience with the virtual Ethernet environment and the dates (from and to) delineating experience(s). | |
| 9 | Network Environment: For each staff assigned, provide the number of years Offeror has experience with integrating and networking AIX servers with a Ethernet network with VPN and virtual firewalls and the dates (from and to) delineating experience(s). | |
| 10 | Firmware: For each staff assigned, identify for each machine (manufacturer, model, and type) Offeror has experience, the type of involvement (installation, identifying what is needed), the dates (from and to) delineating experience(s). | |